



**Reserve  
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space  
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for  
2004!**



# Exhibitor Prospectus

# The 6th Annual Canadian Environmental Conference & Tradeshaw (CANECT 2004)

(Incorporating the Ontario Environmental Tradeshaw and the Environmental Management, Compliance & Engineering Conference)



Organized by  
*Environmental  
Science &  
Engineering  
Magazine and  
Canadian  
Environmental  
Regulation &  
Compliance  
News since  
1992*



**May 12-13, 2004**  
Toronto Congress Centre,  
Toronto, Ontario

**Environmental  
Science  
& Engineering**  
MAGAZINE

## Who Should Exhibit ... Manufacturers, distributors, suppliers and companies from the following areas:

- Air pollution control
- Analytical laboratory
- Confined space entry
- Consulting engineering
- Containment
- Decontamination systems and services
- Emergency response
- Environmental auditing
- Filters
- Groundwater treatment
- Hazardous waste treatment
- Health & safety
- Instrumentation & control
- Legal services
- Liners/geotextiles
- Noise & vibration control
- Oil & water separation
- Pumps, pipes, valves, fittings
- Protection/safety equipment
- Recycling
- Residuals dewatering, disposal & handling equipment
- Site remediation
- Soil remediation
- Software systems
- Spill control & containment
- Stormwater control
- Tanks & storage
- Transportation services
- Wastewater treatment
- Waste disposal

## A conference which provides added value for our exhibitors

Since 1992, the organizers of CANECT have put on a highly successful annual conference on Environmental Management, Compliance & Engineering.

This two-day conference typically attracts over 400 delegates and speakers. These are high quality prospects that are able to spend a great deal of time at the tradeshow as all refreshment breaks and lunches are served on the show floor on both days.

The 2003 Tradeshow and Conference was the largest ever with some 2,000 people attending.

This annual event is produced by *Environmental Science & Engineering* magazine and *Canadian Environmental Regulation & Compliance News*. It is a unique environmental education and training opportunity for:

- Environmental managers and co-ordinators
- Environmental auditors and consultants
- Government officers and policy-makers
- Professional engineers
- Plant managers, hazardous materials supervisors, and engineers
- Environmental lawyers
- Environmental health and safety professionals
- Dangerous materials shippers and supervisors
- Spills and emergency response teams
- Workplace environmental and health and safety committee members
- Municipal officials and officers

In 2003, three brand new courses included: EH&S Due Diligence, Building a Greenhouse Gas Management System, and Anatomy of a Prosecution - Learning the Lessons in a Mock Trial.

# The 6th Annual Canadian Environmental Conference & Tradeshow (CANECT 2004)

(Incorporating the Ontario Environmental Tradeshow and the Environmental Management, Compliance & Engineering Conference)

<b>Price:</b>	Single (10' wide x 10' deep booth), \$1,195.00 + GST. Double (20' wide x 10' deep booth), \$1,995.00 + GST. Price includes one full conference registration (proceedings not included), free parking, coffee breaks and lunch for one person.
<b>When:</b>	May 12 & 13, 2004
<b>Where:</b>	Toronto Congress Centre, 650 Dixon Rd., Toronto (near Pearson International Airport)
<b>Hours:</b>	May 12 – 10:00 a.m. to 6:00 p.m. May 13 – 10:00 a.m. to 4:00 p.m.

The 6th Annual Canadian Environmental Conference & Tradeshow (CANECT 2004) is designed to be a high quality, low-cost opportunity for you to promote your products and services and network with existing and potential clients. Now in its sixth year, it is organized by *Environmental Science & Engineering Magazine (ES&E)*, and *Canadian Environmental Regulation & Compliance News*.

As the only event of its kind in Canada, our 2003 conference and tradeshow was held adjacent to the Toronto ISA Tradeshow. Combined attendance at both of these shows exceeded 4,000.

The exhibit hall is adjacent to the conference rooms and all refreshment breaks and lunches will be held in the exhibit hall. This will maximize the amount of time conference delegates spend meeting with exhibitors.

### Who can you expect there?

Conference delegates and tradeshow visitors are a high quality audience of senior people responsible for environmental engineering, regulations and compliance issues. On the back page is a listing of well-known companies who have sent representatives to the conference.

### A comprehensive promotion campaign will attract a large crowd of buyers

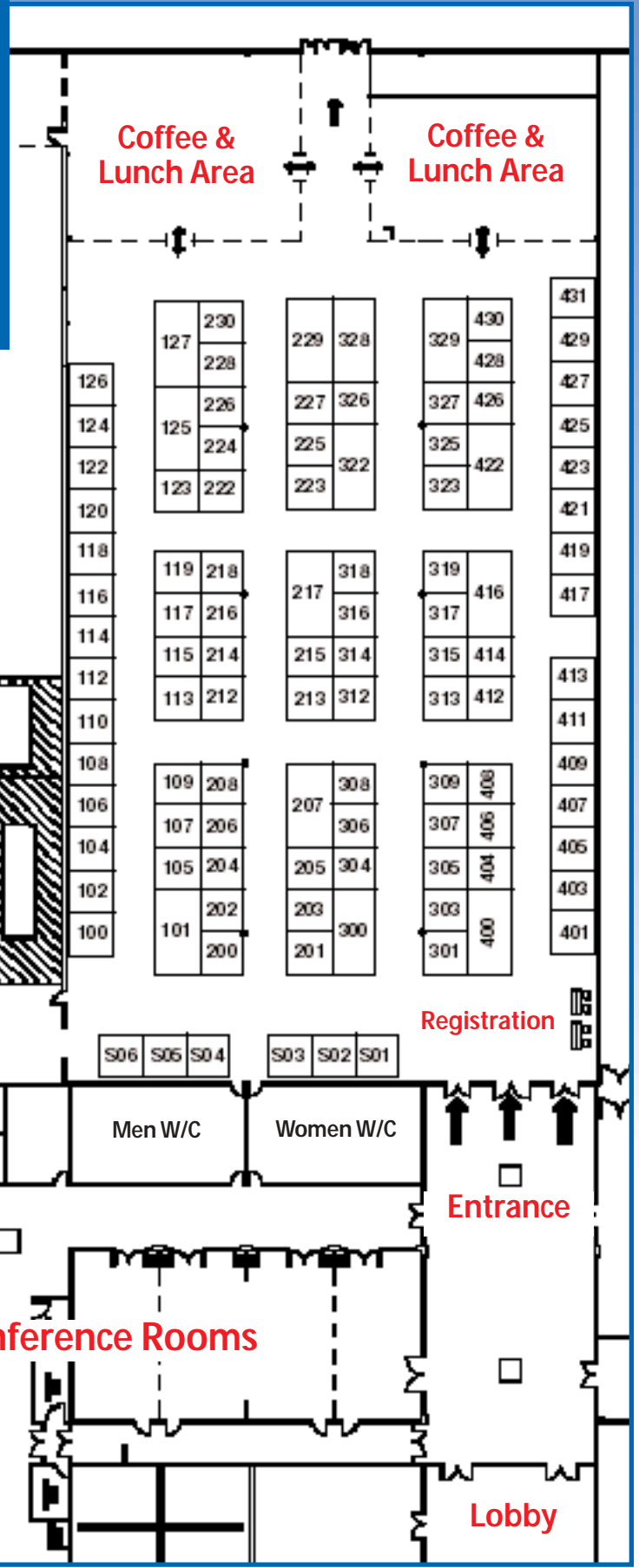
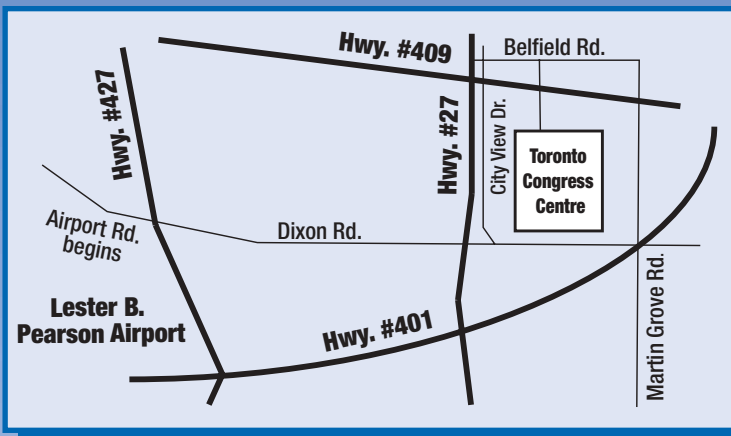
A comprehensive professional promotion campaign will ensure that industry members in Canada are fully informed about the show. They will mark their calendars in advance to attend.

- Direct mail flyers
- Advertising and editorial coverage in *Environmental Science & Engineering Magazine*
- Fax broadcasts
- E-mail reminders
- Invitations distributed by exhibitors, associations and trade publications
- Show Guide
- Show web page

### Special services make it easy

- Standard booth drape - backwall and sidewalls
- General show security
- Promotional materials
- Show Guide listings
- Complimentary passes

To reserve a good location – mail or fax your application for exhibit space today to: (905) 841-7271



**Loading Docks**

**Contact:**

Denise Simpson  
 905-727-4666  
 denise@esemag.com  
 or  
 Penny Davey  
 905-727-4052  
 penny@esemag.com



**To reserve a good location – mail or fax your application for exhibit space today to: (905) 841-7271**

CONTRACT TERMS & CONDITIONS FOR EXHIBITING AT

# The 6th Annual Canadian Environmental Tradeshow (CANECT 2004)

Toronto Congress Centre, Toronto, Ontario ~ May 12-13, 2004

Company: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

City/Town: \_\_\_\_\_ Prov./State: \_\_\_\_\_ PC/Zip: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

Products/Services to be displayed: \_\_\_\_\_

Associated Companies that will be represented at your booth: \_\_\_\_\_

Companies you do not want to be located next to: \_\_\_\_\_

*Please reserve the following space choices on my company's behalf:*

First Booth Choice: \_\_\_\_\_ Second Booth Choice: \_\_\_\_\_ Third Booth Choice: \_\_\_\_\_

Names of Booth Personnel: 1. \_\_\_\_\_ 2. \_\_\_\_\_

*Space location will be confirmed by show management. Although every effort will be made to provide the exhibitor with their location of first choice, show management reserves the right to re-locate booths at any time.*

## BOOTH SPACE RATES

1. Single (10' wide x 10' deep booth), \$1,195.00 + GST
2. Double (20' wide x 10' deep booth), \$1,995.00 + GST

*Price includes one full conference registration (proceedings not included), coffee breaks and lunch for one person. NOTE: electrical outlets, carpet, furnishings and booth cleaning are not included.*

A 50% down payment is due upon receipt of invoice, plus applicable tax. Balance due 30 days prior to show date. **Cancellations 30 days prior:** Deposits are non-refundable and non-transferable in the event of cancellation. Please make cheques payable to Environmental Science & Engineering.

*I have read and agree to the Terms and Conditions of this contract and to Schedule "A" (see reverse side). We agree to abide by all show regulations as outlined. A facsimile of this contract is binding.*

\_\_\_\_\_  
Applicant's Name (please print)

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized Show Management Signature

\_\_\_\_\_  
Date

**Contact: Environmental Science & Engineering Publications Inc.**

**220 Industrial Pkwy. S., Unit #30, Aurora, Ontario L4G 3V6**

**Tel: (905) 727-4666, Toll Free: 1-888-254-8769, Fax: (905) 841-7271, E-mail: denise@esemag.com**

# Terms and Conditions - Schedule "A"

**1. SPACE ALLOTMENT ELIGIBILITY:** Environmental Science & Engineering Publications Inc. management, herein known as ES&E, has the sole right to decide the eligibility of a company, or its products, for inclusion in the show. Final space allocation of an exhibitor will be made by show management. ES&E endeavours to provide exhibitors with their location of first choice, but reserves the right to make reasonable reallocations of booth spaces.

**2. FACILITY CARE:** The exhibitor is liable for any damage caused to building, floors, walls and to standard booth equipment or other exhibitors' property by exhibitors' staff actions. Placement or application of any liquid substance or material to building surfaces, or to standard booth equipment is strictly prohibited. Weights of all equipment and exhibit materials shall not exceed the premises' maximum floor load. Any attempt knowingly to distribute or otherwise move load weights in such a manner as not to comply with maximum floor loads that results in personal accident or property damage will be the full and sole responsibility of the exhibitor.

**3. OCCUPANCY DEFAULT:** It is understood and agreed by the exhibitor that in the event any exhibitor fails to install its products in the contracted for space, or fails to pay space rental costs within the time frame specified, or fails to comply with any other terms and conditions concerning the use of this space, management will have the right to take possession of said space for such purposes as it sees fit. The exhibitor in the event this action is taken will be held liable for the full rental price of said space, as well as any additional costs associated with the display and set-up of the vacant space. Management reserves the right to charge a penalty for downgrades in exhibit space.

**4. EXHIBIT APPEARANCE CODE:** Management shall have full discretion and authority in the placement, arrangement and appearance of all items displayed by the exhibitor and may demand the replacement, rearrangement or redecorating of any item or booth without liability for costs that may accrue to the exhibitor as a result of the action. All exposed parts of the display, or booth object must be covered in such a manner so as not to be unsightly to neighbouring exhibitors. Specially built displays in variance with published regulations must be submitted to management for prior approval. Equipment on display cannot take up more than 70% of exhibit floor space nor obstruct the view of a neighbouring booth.

**5. LIMITATION OF LIABILITY:** It is understood and agreed by the exhibition company that all property of the exhibitor is to remain under the exhibitor's custody and control, in transit to or from or within the confines of the facility, subject to the rules and regulations of the exhibition. Exhibitors must carry floater insurance to cover exhibit material against damage and loss and public liability insurance against injury to the person and property of others. The exhibitor agrees to make no claim for any reason whatsoever against management or service contractor(s) for loss, theft, damage or destruction of goods; nor for any damage of any nature, including damage to his business by reason of failure to provide space for his exhibit, nor for any action of any nature of management, nor for the failure to hold the exposition as scheduled. In the event that the facility in which the show is to be held is unavailable for reasons beyond the control of the show management, ES&E reserves the right to relocate and/or reschedule this event within a six month period. The reasons listed include but are not limited to, such reasons as: casualty, explosion, fire, lightning, flood, weather, epidemic, earthquake or other Acts of God, acts of public enemies, riots or civil disturbances, terrorist action, strike, lockout or boycott.

**6. DIMENSIONS FOR DISPLAY BOOTHS:** Back wall height - eight feet. Side wall - eight feet high (cannot be more than three feet out from back wall). Side wing divider - three feet high.

**7. ON-SITE STORAGE:** Exhibitors will not be permitted to store containers, packing crates, and any other nonessential items in their booth during the period of the show. It is the responsibility of the exhibitor to properly mark all packing materials to enable service contractors to manage in an expeditious manner their in and out facilitation.

**8. ASSIGNMENT:** The exhibitor may not assign this agreement without prior written consent of show management, for which written consent may be withheld.

**9. EXHIBIT OPERATIONS RESTRICTIONS:**

- The use of alcoholic beverages in the exhibition area is prohibited.
- Signage involving the use of neon or other such similar gases is prohibited. Wording on all signs in an exhibitor's booth will be of a nature so as not to be offensive or gaudy. Management has the right to order copy changes or the removal of such signage that fails to meet the guidelines.
- Booth representatives must be dressed in a professional and business like manner.
- Personnel recruitment displays of any nature shall not be permitted.
- Music and any other sound generating equipment must be operated at levels so as not to be disturbing to other exhibitors and show attendees.
- Excessive noise or activity obstructions will not be allowed during the show.
- Objectionable odours will not be allowed.
- Games of chance, lotteries, contest, and carnival type activities and other sideshow type events will not be permitted without prior written approval from show management.
- Demonstrations and all other sales activities must be confined to the limits of an exhibitor's booth. Distribution of samples, literature, and souvenirs will also be confined to the exhibitor's booth.

**10. SAFETY REGULATIONS:** The exhibitor assumes all responsibility for compliance with all ordinances, regulations and codes of duly authorized local, provincial and federal governing bodies concerning fire, safety, health and environmental requirements.

- Booth decorations must be flameproof.
- Hanging materials must clear the floor.
- Electrical wiring must conform to all National Electrical Code Safety Rules. Any exhibitor's failure or noncompliance on any mandated safety item will result in the need to dismantle that item and remove it from the premises at the exhibitor's expense.

**11. CONTRACTORS:** Contractors will be selected by management to provide services and equipment to exhibitors at the show site during set-up, show operations and dismantling.

**12. UNION LABOUR:** Exhibitors agree to abide by and comply with all rules and regulations concerning local unions having existing agreements with the show facility or with authorized contractors employed by management. Any dispute or disagreement between exhibitor and an official contractor, or between an exhibitor and tradespersons, must be referred to management for resolution which will be binding on all parties to the disagreement.

**13. EQUIPMENT AND MATERIAL REMOVAL:** In accepting these conditions, the exhibitor agrees to remove his or her exhibit equipment and materials (including fluids) from the show facility by the date and time listed in the Exhibitors Manual. Removal of material will be in compliance with all municipal, provincial and federal government regulations, as well as facilities and show management guidelines. Show management can provide a list of service companies to handle the removal of fluids, materials or any substances used during the show that may be required by law. The exhibitor assumes the sole risk and responsibility for removal of such materials.

**14. INSTALLATION, EXHIBITING, DISMANTLING:** Exhibitors may use their own hand-powered dollies but cannot use their own motorized moving equipment. Dates and times for installation, exhibiting and dismantling shall be those specified by show management. Exhibitor shall be liable for all storage and handling charges associated with the failure to comply within the time frames specified. Booths and exhibit materials must be fully set up prior to show opening on the first day and must not be dismantled or removed before the official show closing on the last day of the show.

**40,000 FREE  
passes will be  
mailed!**

# Meet your current and future customers

Some of the major companies who have sent representatives to our conference:

- |                           |                                  |                       |                          |                           |
|---------------------------|----------------------------------|-----------------------|--------------------------|---------------------------|
| 3M Canada                 | Home Hardware,<br>Paint Division | Redpath Sugars        | Selectone Paints         | Toronto Terminals         |
| Alcan International       | Hostess Frito-Lay                | Region of Durham      | Shell Canada Products    | Railway                   |
| Algoma Steel              | ICI Paints Canada                | Region of Halton      | Sherwin-Williams Canada  | Toronto Transit Comm.     |
| Allen-Bradley             | Imperial Oil                     | Region of Hamilton-   | Siemens Automotive       | Town of Midland           |
| AMP of Canada             | Imperial Tobacco                 | Wentworth             | Slater Steels            | Toyota Motor              |
| Atomic Energy of Canada   | International                    | Region of Ottawa-     | Spar Aerospace           | Manufacturing Canada      |
| Ault Foods                | Wallcoverings                    | Carleton              | St. Laurent Paperboard   | Trans Alta Energy         |
| BASF Canada               | Intertec Systems                 | Region of Peel        | St. Lawrence Seaway      | Transcanada Pipelines     |
| Bayer, Rubber Division    | Jacques Whitford                 | Region of Waterloo    | Authority                | Transcontinental Printing |
| Beaver Lumber Company     | John Deere                       | Region of York        | Stanchem                 | Transport Canada          |
| Bell Canada               | Johnson & Johnson                | Reynolds-Lemmerz Ind. | Sterling Pulp Chemicals  | Tremco                    |
| Benjamin Moore & Co.      | K-G Packaging                    | Rockwell Automation   | Sun-Canadian Pipe        | Ultramar                  |
| Bombardier                | Kimberly-Clark                   | Rohm and Haas Canada  | Line Co.                 | Union Gas                 |
| Brampton Hydro-Electric   | Kinross Gold Corp.               | Rothsay, Member of    | Sunoco                   | Wabco Westinghouse        |
| Commission                | Kirkland Lake                    | Maple Leaf Foods      | Syncrude Canada          | Railway Canada            |
| CAMI Automotive           | Power Corp.                      | Royal Canadian Mint   | The Minute Maid Co. of   | Wescast Industries        |
| Canadian Coast Guard      | Kuntz Electroplating             | Royal Ontario Museum  | Canada                   | Westroc Industries        |
| Canadian Pacific Railway  | Labatt Breweries Canada          | Saskatoon Chemicals   | Thunder Bay Harbour      | Windsor Mold              |
| Canadian Standards        | Laidlaw Carriers                 | Saskpower             | Commission               | Windsor Utilities Comm.   |
| Association               | Lake Superior Power              | SC Johnson Wax        | Toronto General Hospital | Wolverine Tube            |
| Canadian Tire Corp.       | Laurel Steel                     | Sears Canada          | Toronto Hydro            | Xerox Canada              |
| Cara Operations           | Leaver Mushrooms Co.             |                       |                          |                           |
| Carlton Cards             | Lepage's                         |                       |                          |                           |
| Celanese Canada           | Litton Systems Canada            |                       |                          |                           |
| City of Calgary           | Long Manufacturing               |                       |                          |                           |
| City of Etobicoke         | Longo's Fruit Market             |                       |                          |                           |
| City of Kingston          | Macmillan Bloedel Forest         |                       |                          |                           |
| City of London            | Products                         |                       |                          |                           |
| City of Mississauga       | Manchester Plastics              |                       |                          |                           |
| City of Oshawa            | Manitoba Hydro                   |                       |                          |                           |
| City of Toronto           | Maple Leaf Poultry               |                       |                          |                           |
| Colgate-Palmolive         | Metro Planning Dept.             |                       |                          |                           |
| Canada                    | Moore Business Forms             |                       |                          |                           |
| Consumers Gas             | Nabisco Brands                   |                       |                          |                           |
| Cuddy Food Products       | Nacan Products                   |                       |                          |                           |
| Custom Pharmaceuticals    | National Energy Board            |                       |                          |                           |
| Delta Faucets of Canada   | Navistar International           |                       |                          |                           |
| Dept. of National Defence | Nelson Steel                     |                       |                          |                           |
| Diamond Aircraft Ind.     | Nestle Canada                    |                       |                          |                           |
| Dofasco                   | Nexacor Realty Mgmt.             |                       |                          |                           |
| Dominion Castings         | Niagara Waste Systems            |                       |                          |                           |
| Dominion Colour Coat      | Nortel Canada                    |                       |                          |                           |
| Domtar Specialty Fine     | North York Board of Ed.          |                       |                          |                           |
| Papers                    | Northland Fuels                  |                       |                          |                           |
| Dupont Canada             | Northrop Grumman                 |                       |                          |                           |
| Dynatec Mining            | Canada                           |                       |                          |                           |
| EB Eddy Forest Products   | Nova Chemicals                   |                       |                          |                           |
| Edmonton Power            | Nova Scotia Liquor               |                       |                          |                           |
| Effem Foods               | Commission                       |                       |                          |                           |
| Environment Canada        | Novopharm                        |                       |                          |                           |
| Estée Lauder Cosmetics    | NTN Bearing Mfg.                 |                       |                          |                           |
| Fabricated Steel Products | Ontario Hydro                    |                       |                          |                           |
| FAG Bearings              | Ontario Realty Corp.             |                       |                          |                           |
| Falconbridge              | Orenda Aerospace Corp.           |                       |                          |                           |
| First Brands Canada Corp. | Owens-Corning Canada             |                       |                          |                           |
| Fluor Daniel              | Paperboard Industries            |                       |                          |                           |
| Ford Motor Co. of Canada  | Corp.                            |                       |                          |                           |
| Fuji Photo Film Canada    | Parry Sound Fire Dept.           |                       |                          |                           |
| GE Plastics Canada        | Pebblestone Multi-               |                       |                          |                           |
| General Motors of Canada  | Services                         |                       |                          |                           |
| George Weston             | Petro-Canada Products            |                       |                          |                           |
| Gerdau Courtice Steel     | Pfizer Canada                    |                       |                          |                           |
| Go Transit                | Philip Services Corp.            |                       |                          |                           |
| Golder Associates         | PPG Canada                       |                       |                          |                           |
| Goodyear Canada           | Pratt & Whitney Canada           |                       |                          |                           |
| Grant Forest Products     | Procter & Gamble                 |                       |                          |                           |
| Health Canada             | Quebecor Printing                |                       |                          |                           |
| Hemlo Gold Mines          |                                  |                       |                          |                           |

## List of 2003 Exhibitors

### **A & A Environmental Services**

### **Acute Environmental & Safety**

### **ADI International**

### **Aerox**

### **Alrange Container Services**

### **Aquatech Water Management Services**

### **Ashtead Technology**

### **Rentals**

### **Baker Tanks**

### **Boart Longyear**

### **C3 Environmental**

### **Canadian General Standards Board**

### **Canadian Safety**

### **Equipment**

### **Can-Am Instruments**

### **Cancoppas**

### **CCOHS**

### **Chemline Plastics**

### **Con Cast Pipe**

### **Courtland Engineering Consultants**

### **Cover-All Building Systems**

### **Davis Controls**

### **Demesa**

### **Echelon Response & Training**

### **Eckel Industries of Canada**

### **Ecolo Odor Control Systems Worldwide**

### **EcoLog Information Resources Group**

### **EEM Inc.**

### **Elemental Controls**

### **Emnor Mechanical**

### **E.M.R.P. Inc.**

### **Enviro-Klean Technologies**

### **Environment Canada**

### **Environ. Analytical Systems**

### **EnviroTest Laboratories - Sentinel Division**

### **Fielding Chemical Technologies**

### **Filter Innovations**

### **Fluorescent Lamp**

### **Recyclers**

### **Franz Environmental**

### **Frontline Corporate**

### **Communications**

### **Frontline Environmental**

### **Management**

### **Gator Canada**

### **George Brown College**

### **Gowling Lafleur Henderson**

### **Green Turtle Technologies**

### **H2Flow Equipment**

### **Hanson Pipe & Products**

### **Canada**

### **Harkel Office Furniture**

### **Harold Marcus Limited**

### **Hazmasters**

### **Industrial Scientific Corp.**

### **Kentain Products**

### **Lakes Environmental**

### **Software**

### **Landmark Tank & Tower**

### **Services**

### **Layfield Geosynthetics**

### **& Industrial Fabrics**

### **Levitt-Safety**

### **Maxxam Analytics**

### **Make-Way Environmental**

### **Technologies**

### **Ministry of Environment**

### **National Energy Equipment**

### **Nelson Environmental**

### **Nortech GSI**

### **Northern Industrial**

### **Supply Company**

### **Novaflex Group**

### **Organic Resource**

### **Management**

### **OSHTECH Inc.**

### **Osprey Scientific**

### **Pacesetter Sales**

### **Partners In Safety**

### **Performance Fluid**

### **Equipment**

### **Pigmalion Env. Services**

### **Pneu-Tech Systems**

### **Purifics Environmental**

### **Technologies**

### **Regenesis**

### **Restoration Environmental**

### **Contractors**

### **RMS Enviro Solv**

### **RWDI**

### **Sarafinchin Associates**

### **Service Filtration of**

### **Canada**

### **Solinst Canada**

### **Sonic Soil Sampling**

### **Spill Management**

### **Stantec Consulting**

### **Summa Product Division**

### **T. Harris Environmental**

### **Management**

### **Team-1**

### **Technical Standards &**

### **Safety Authority**

### **Terrafox Environmental**

### **Technology**

### **The Atlas Corporation**

### **TS Group (Ontario)**

### **TSL Aerospace**

### **Technologies**

### **UAS Canada Inc.**

### **Water Environment**

### **Federation**

### **Waterra**

### **Windsor Pump Co.**

### **Zebra Environmental Corp.**

### **Zorix Environmental**